

SECURING ARMY INSTALLATIONS WITH ENERGY THAT IS CLEAN, RELIABLE AND AFFORDABLE

From the Desk of the Executive Director

This summer, the Army made significant progress with three additional technology award announcements under the Multiple Award Task Order Contract (MATOC) for Renewable and Alternative Energy Power Production at Department of Defense (DoD) Installations. Under this effort, the U.S. Army Corps of Engineers, Engineering and Support Center, Huntsville, working with the Army Energy Initiatives Task Force (EITF), qualified the first group of solar, wind, and biomass technology developers through selections announced in August and September.

As reported in the <u>last EITF News</u>, the MATOC for geothermal technology was awarded in May and a second round for geothermal occurred in September. We anticipate a second round of awards in the remaining technologies for those firms selected for discussions.

The MATOC is an Indefinite Delivery Indefinite Quantity (IDIQ) contract vehicle that is designed to establish a pool of qualified firms for geothermal, solar, wind, and biomass renewable energy technologies to compete for individual task orders. Task orders will be competed based on the EITF's identification and qualification of a viable project. The objective of this acquisition vehicle is to expedite the procurement of reliable, locally-generated renewable and alternative energy utilizing DoD's authority under 10 U.S.C. 2922a. To qualify, companies must have submitted a proposal to the initial MATOC Request for Proposal, which closed on October 5, 2012.

The MATOC's \$7 billion total estimated value refers to the total dollar value of energy available for purchase under task orders for all four technologies for their entire term - up to 30 years. This vehicle is available to all military departments for renewable energy projects located on private land, military installations and other properties under the control of the Secretary of Defense, within the U.S., its territories, and provinces. Construction of generating assets authorized under 10 U.S.C. 2922a is expected to be financed through the developer or third-party sources; the Army will only buy the power but does not own, operate, or maintain the generating assets that are built. Therefore, Military Construction appropriation is not required for these transactions.

The MATOC is one of several acquisition tools for the EITF in cases where a long-term, competitively sourced electricity purchase contract is required. It also has the potential to be used with micro-grid and battery systems in conjunction with renewable generation systems.

While these initial awards give the Army a strong pool of developers to select from, the MATOC has been structured to allow the Government to "off-ramp" any company that has not performed satisfactorily. Perhaps more importantly, the Government may also open up the MATOC in the future so new companies, potentially with innovative technologies, can be "on-ramped" into the qualified pool.

The MATOC is another example of where the EITF is innovating and streamlining the Army's business practices for the procurement of renewable energy. More needs to be done but this is an important step in making sure that we can be a strong business partner for industry to achieve the Army's renewable energy goals. I welcome your direct feedback through the EITF's <u>Twitter</u>, <u>Facebook</u> and <u>LinkedIn</u> pages.

- John Lushetsky, Executive Director of the EITF

SECURING ARMY INSTALLATIONS WITH ENERGY THAT IS CLEAN, RELIABLE AND AFFORDABLE

58 Renewable Energy Multiple Award Task Order Contracts were issued to the following firms:

Biomass: 13 Companies Awarded Contracts	Geothermal: 6 Companies Awarded Contracts
Acciona Energy North America Corporation, Chicago, IL ECC Renewables, LLC, Burlingame, CA EDF Renewable Energy, San Diego, CA Emerald Infrastructure, San Antonio, TX Energy Answers International, Inc., Albany, NY EIF United States Power Fund IV, L.P., Needham, MA Energy Management, Inc., Boston, MA Energy Systems Group, LLC, Newburgh, IN Honeywell International, Inc., Golden Valley, MN MidAmerican/Clark JV, Bethesda, MD Pacolet Milliken Enterprises, Inc., Spartanburg, SC Siemens Government Technologies, Inc., Arlington, VA Stronghold Engineering, Inc., Riverside, CA	Constellation NewEnergy, Inc., Baltimore, MD ECC Renewables, LLC, Burlingame, CA Enel Green Power North America, Inc., Andover, MA LTC Federal, LLC, Detroit, MI New Generation Power Inc. Chicago, IL Siemens Government Technologies, Inc., Arlington, VA
Solar: 22 Companies Awarded Contracts	Wind: 17 Companies Awarded Contracts
Acciona Energy North America Corporation, Chicago, IL Apex Wind Energy Holdings, LLC, Charlottesville, VA Borrego Solar, San Diego, CA Cobra Industrial Services, Inc., Houston, TX Dominion Energy, Inc., Richmond, VA Element Power US, LLC, Portland, OR Emerald Infrastructure, San Antonio, TX Enel Green Power North America, Andover, MA Energy Matters, LLC, Arlington, VA Gehrlicher Solar America Corporation, Springfield, NJ Johnson Controls Government Systems, Milwaukee, WI Lend Lease, Nashville, TN LTC Federal, LLC, Detroit, MI New Generation Power, Chicago, IL NRG Energy, Inc., Princeton, NJ Photon Finance, LLC - SunPower, Mountain View, CA Siemens Government Technologies, Inc., Arlington, VA Silverado Power LLC, San Francisco, CA Solar Power Ventures, Arlington, VA Standard Solar, Inc., Rockville, MD Sunpower Corporation, Richmond, CA Washington Gas Energy Systems, Inc., McLean, VA	Acciona Energy North America Corporation, Chicago, IL Cobra Industrial Services, Inc., Houston, TX Dominion Energy, Inc., Richmond, VA Duke Energy, Charlotte, NC EDF Renewable Energy, San Diego, CA Emerald Infrastructure, San Antonio, TX Enel Green Power North America, Andover, MA EverPower Wind Holdings, Inc., Pittsburgh, PA First Wind, Boston, MA Iberdrola Renewables, LLC, Portland, OR LTC Federal, LLC, Detroit, MI NorthlandPower, Inc., Toronto, Canada Siemens Government Technologies, Inc., Arlington, VA Stronghold Engineering, Inc., Riverside, CA Turn Key Power Consortium, LLC, Orlando, FL VERT Investment Group, Houston, TX West Texas Power Company, San Angelo, TX

EITF Update

Association of the United States Army (AUSA) Annual Meeting October 21-23 at the Washington, D.C. Convention Center:

We invite you to join us for the Institute of Land Warfare panel on partnering to succeed in today's economy by creating efficiencies and synergies on October 22nd from 10 am-12 pm. For more information, visit <u>www.ausa.org</u>.

October Energy Awareness Month:

Conservation, efficiency, sustainability, technology advancements, and behavioral change are the pathways to creating an energy- and water-secure Army. The <u>Joint</u> <u>Army Leadership Message</u> conveys how the Army is taking action to empower leadership, innovation, and excellence to realize a secure energy future.





2530 Crystal Drive, 8156 C Arlington, VA 22202 Phone: 703-601-0568

www.armyeitf.com



EITF News is published bi-monthly. It is a publication created to inform and engage stakeholders regarding EITF's large-scale renewable energy projects and current hot topics.